



Fort McMurray Minor Hockey Association Request for Proposal For Development Partners

Overview

The mission statement set out by Hockey Alberta is **“To create positive opportunities and experiences FOR ALL PLAYERS through innovative leadership and exceptional service.”**

- FMMHA supports this mission with our association philosophy and is looking for delivery partners to specifically help us meet the following objectives:
- Promote hockey as a means of providing an enjoyable and rewarding learning experience for players, to improve and maintain their fitness level and to lead an active life.
- Provide opportunities for players to learn the fundamental skills of hockey and acquired sport skills that will be the cornerstone of their future athletic development.
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- Provide opportunities for coaches to improve their skills and abilities to teach players and become role models in the community.
- Support female athletes by providing opportunities for all-female hockey development.
- Support goalies by providing opportunities for specialized training and development.

Fort McMurray Minor Hockey Association is looking for proposals from interested individuals, organizations and businesses to meet the objective of providing on ice and off-ice development of players and coaches for the 2024-2025 hockey season.

Development Goals

Player Development- Sessions will be offered for individual players to sign up through FMMHA, focused on specific skills (Skating, Shooting, Passing, etc.) or positioning (forward, defense)

Goalie Development- Sessions will be offered for individual goalies through FMMHA, focused on specific skills and principles (tracking, movement, positioning, puck handling).

Team Development- Partners would be assigned a session with teams and will work with the coach to determine the skills to be focused on that will align with the coach’s season plan.

Female Development- Sessions aimed specifically for developing our female players.



Coach Development - FMMHA would like to offer on and off-ice coach education sessions to help our coaches develop stronger teams and players through quality coaching, in alignment with FMMHA's Coach Philosophy and Hockey Alberta requirements.

Fitness Development – All teams will be provided the opportunity to participate in off Ice fitness sessions as a form of fun, team bonding and to promote active lifestyle.

Negotiable Acceptance Criteria

- FMMHA will consider innovative and new ideas that will support our objectives as listed above.
- Proposals are NOT required to meet all goals – for example FMMHA will accept proposals from instructors who can only provide dryland.
- FMMHA will consider “pay to play” proposals in which FMMHA athletes receive a substantial discount on special development, with FMMHA arranging ice and facilitating enrollment. Example – a weekend goalie camp.
- FMMHA will allocate and provide all ice with “no cost” to the provider, FMMHA can also provide access to room booking at no cost to the provider (Multi-Purpose Room at Frank Lacroix Arena) for appropriate activities.
- FMMHA expects selected delivery partners to provide all equipment required to deliver a session.

Non-negotiable Acceptance Criteria

- All proposals must include detailed plans to deliver the goals, proposed requirements such as skill level, number of participants, etc. of the activity and must be costed as per session.
- All proposals must list the resources planned to deliver any services, it should be noted all coaches provided by delivery partners will be required to follow all FMMHA coaching requirements, including wearing a helmet, criminal record check.
- Partners providing power skating services will provide a Skate Canada number for verification.

Please note – FMMHA defines a session as a service, for example a skills development session may be one ice time, and a coach development session may include 2 ice times and classroom time – but for the benefit of ease and pricing we will use the term session.

Included Location

It should be noted by anyone submitting a proposal that FMMHA utilizes all arenas in the Region including Frank Lacroix Arena, Centerfire Center, MacDonald Island Mini, MacDonald Island #1,

MacDonald Island #2 and Fort McKay. FMMHA is open to using any facilities within the region for the purposes of dryland.



Partners based out of town may be compensated for travel and lodging to Fort McMurray, in consideration of the proposal.

Examples of Scheduled Development Opportunities

- Pre – Season development (selected weeklong or weekend dates throughout September and October)
- World Girls Hockey Weekend (expected dates: January 25, 2025)
- Development Weekend #1
- Development Weekend #2
- In-season development

Selection Criteria

FMMHA partner selection committee will consist of members of the Executive Board and include the Director of Development, each proposal will be considered in the following order of importance:

1. Cost to deliver proposed development sessions.
2. Alignment on partnership goals and objectives.
3. Experience and resources supplied.
4. Availability to FMMHA

*Please note that FMMHA is a non-profit organization and first and foremost has a responsibility to the interests of the membership. Proposals that are not competitive in pricing will not be considered. FMMHA reserves the right to reject proposals outright, negotiate terms and/or solicit proposals from delivery partners in the interest of maintaining costs within the projected budget.

Proposal Submission

Submit your proposal by completing the Following two steps:

1. Email a cover letter with detailed program descriptions and pricing you can offer to FMMHA to vpdevelopment@fmmha.com
2. All Submissions MUST BE SUBMITTED BY Thursday July 25, 2024.

All Proposals should include the following in their Submission:

1. An Overview of your Development Company and Philosophy, including administrative information such as legal mailing address and contact information.
2. A detailed proposal and show what you can offer FMMHA in alignment with our goals.
3. A price table.
4. Any requests or resources you will require from FMMHA